




## Key US Military Customers

US Navy  
US Coast Guard  
US Army Corps of Engineering  
US Air Force  
Military Sealift Command  
Defense Logistics Agency

## Contracts and Ordering Information

Credit Cards Accepted

 GSA MAS Schedule  
#47QSHA-18-D-001F

IGCS International,  
SDVOSB Partner

Defense Logistics Agency

Federal Resources,  
Government preferred distributor

## NAICS Codes

335129, 335122, 336320, 334413,  
423610

## Contact Information

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Phoenix Products LLC  
8711 West Port Avenue  
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Phoenix Lighting manufactures marine grade, industrial lighting to sustain operations in the harshest environments. Based in Milwaukee, Phoenix has been building lights for the world's most demanding applications since the 1940s. All fixtures are purpose-built for mission critical applications ranging from rapid deployment to permanent infrastructures.

## Core Competencies of Phoenix

- Full range of durable lighting fixtures including floodlights, high-bays, walkway lights as well as options for specific applications like hangers, aprons and cranes
- Heavy-duty, marine grade lighting for environments with harsh conditions including salt spray, dust, vibration and shock
- Years of collaboration with military and commercial end-users to develop advanced lighting solutions that meet each mission's performance, safety and budgetary goals
- Complimentary software lighting calculations to ensure the correct light levels to meet safety regulations and user comfort

## Past Performance

**Marine:** Above Deck • Waterline Security • Linear Lighting

Since the 1970s, Phoenix has built 1000s of marine grade Navy floodlights. Because of Phoenix's durable fixtures, key personnel from the US Navy, Military Sealift Command and US Coast Guard can focus on mission critical areas, not on lighting-related maintenance.

### Performance References:

- Navy: Military Sealift Command (USNS Comfort, USNS Herschel Williams), Littoral Combat Ship Program – Austal USA
- Coast Guard: USCG Buoy Tenders, USCG Cutters
- Army Corps of Engineers: Mat Sinking Unit, USACE Dredge Hurley

**Cranes:** Overhead • Portal Jib • Ship-to-Shore • Mobile Harbor Cranes

Phoenix's LED floodlights improve nighttime visibility, lower energy costs, and reduce maintenance costs compared to traditional metal halide or HPS (HID) and fluorescent fixtures. By reducing maintenance downtime time, personnel can focus on other mission critical areas and reduce safety risk related to inoperable lights.

### Performance References:

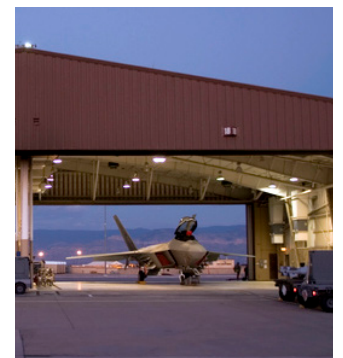
- Navy: Puget Sound Naval Shipyard, Portsmouth Naval Shipyard
- Government: Port of Los Angeles & Port of Long Beach, Georgia Port Authority, Port Authority of New York & New Jersey, Port of Houston Authority
- OEM: Harbor Crane OEMs (e.g. Konecranes, Liebherr, Manitowoc)

**Large Area Lighting for Aviation:** Apron • Hanger • Area Lighting

Phoenix offers the flexibility, modularity and scalability required for government projects. With superior options for apron and hanger lighting at Air Force bases and airports. perimeter lighting in prisons and hazardous location fixtures, Phoenix has the product range and expertise to provide the most effective solution.

### Performance References:

- Military: Joint Base San Antonio, Avon Park Air Force Range
- State Government: John F. Kennedy International Airport, Hartsfield-Jackson Atlanta International Airport



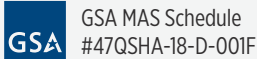


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**Differentiators**

- Engineered and purpose-built for durability and harsh environments using marine grade metals and up to IP69K enclosures for product longevity
- Highest level of quality control due to US-based, ISO:9001 manufacturing
- Compliances ranging from UL1598A Marine Outside Type (Saltwater) to UL 844 Hazardous Location
- Reduced glare and improved visibility due to optical control, allowing for high mounting heights
- Modular design to ensure reparability (instead of scraping)
- Over 50 years lighting naval vessels, harbor cranes and supporting OEMs

**Durable Lighting**



**Command Flood™**  
Durable LED Floodlight

- General purpose - outdoor
- Outdoor and indoor uplighting
- High bay lighting



**ModCom® 2 Series**  
Heavy Duty LED Floodlight

- Maintenance hangers
- AC hazardous locations
- NSN: 6230-01-476-7828
- Cranes and mobile equipment



**Sturdilite®**  
**Master Series**  
Low-voltage LED Floodlight

- Utility vehicle work lights
- Emergency vehicles and trucks
- Construction equipment



**Highland® Series**  
High Mast & Area Floodlight

- Prisons and borders
- Airfields
- Port and rail terminals



**SturdiLED®**  
Super-rough Service LED Floodlight

- General deck lighting
- Embarkation lighting
- Lifeboats
- NSN: 6210-01-661-5675



**HDL-LED Series**  
Heavy Duty LED

- Hazardous locations
- Machine rooms
- Electrical control rooms

